

HAWLEY GROUP LIMITED ANNOUNCES FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2024 AND THE MAILING TO SHAREHOLDERS OF THE COMPANY'S ANNUAL REPORT

June 30, 2025

For Immediate Release

Hawley Group Limited (Bermuda – HGL.BH) (the “Company” or the “Hawley Group”) announces that for the year ended December 31, 2024, the Company reported revenues of \$32.9m (2023 - \$32.0m) and net income of \$3.1m (2023 - \$1.5m). Net income per share amounted to \$0.09 (2023 - \$0.04). Total assets at December 31, 2024 amounted to \$32.5m (2023 - \$28.6m) and stockholders' equity amounted to \$26.8m (2023 - \$23.7m).

Mr. Peter Gaze, Chairman, commented on the Financial Results:

“2024 proved to be a challenging year for the industry, but despite industry-wide headwinds, the Hawley Group’s revenue increased 2.9% to \$32.9 million. The Company’s continued expansion of its value-added solutions contributed to this revenue growth, even with the contraction in the Company’s constant customer background screening revenue of 8.9% due to macroeconomic factors. The Hawley Group also completed the acquisition of Southvest Inc. DBA Accufax, the Oklahoma-based provider of background screening, drug testing, credentialing and compliance solutions. This acquisition allowed the Hawley Group to expand its footprint in the education and volunteer space and also enabled upselling opportunities prospectively, leveraging the Company’s value-added solutions”.

The Hawley Group further announces that copies of its Annual Report, including its audited Financial Statements, for the period ended December 31, 2024 have been lodged at the Bermuda Stock Exchange and are being posted to shareholders.

For further information contact:

Hawley Group Limited

Suite 201, Second Floor

Belize Bank Centre

Coney Drive

Belize City

Belize

Belize (for enquiries)

+501 227 7178

Background Information

Hawley Group Limited (the “Company”) is a strategic investment company incorporated in the British Virgin Islands (1875677) on 27th May, 2015. Its primary objective is to invest in either one or more quoted or unquoted businesses. The Company is the parent company of Applicant

Insight, Inc. (dba “aINSIGHT”) which is a provider of technology-enabled background, onboarding services, workflow management and post hire screening, credentialing, and compliance services.

The Company’s issued share capital is traded on the Bermuda Stock Exchange (Ticker symbol HGL.BH). The Company’s registered office is: Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

Financial Statements

Hawley Group Limited - Consolidated Balance Sheet

	Years ended December 31	
<i>\$ in 000s</i>	2024	2023
<i>Cash and cash equivalents</i>	7,278	6,970
<i>Accounts receivable</i>	4,363	4,576
<i>Prepaid expenses & other current assets</i>	580	474
<i>Total current assets</i>	12,221	12,020
<i>Property and equipment, net</i>	218	252
<i>Operating leases right-of-use asset</i>	315	412
<i>Other non-current assets</i>	19	19
<i>Intangible assets, net</i>	4,058	2,668
<i>Deferred tax assets</i>	2,512	-
<i>Goodwill</i>	13,182	13,182
<i>Total assets</i>	32,525	28,553
<i>Accounts payable</i>	1,504	1,225
<i>Accrued expenses & other current liabilities</i>	1,179	1,037
<i>Customer deposits</i>	669	466
<i>Operating lease liability, current</i>	105	94
<i>Debt, current</i>	2,013	1,720
<i>Total current liabilities</i>	5,470	4,542
<i>Operating lease liability, long-term</i>	221	326
<i>Total liabilities</i>	5,691	4,868
<i>Common stock</i>	3,466	3,466
<i>Paid-in capital</i>	18,032	18,032
<i>Retained earnings</i>	5,336	2,187
<i>Total stockholders’ equity</i>	26,834	23,685
<i>Total liabilities and stockholders’ equity</i>	32,525	28,553

Hawley Group Limited - Consolidated Income Statement

	Years ended December 31,	
<i>\$ in 000s, except share and per share data</i>	2024	2023
Revenue	32,900	31,983
<i>Operating Expenses:</i>		
Cost of services	24,185	23,099
Selling, general & administrative	7,745	6,962
Depreciation & amortization	515	532
Capitalized software impairment	62	31
Total operating expenses	32,507	30,624
Operating Income	393	1,359
<i>Other Expense (Income), Net:</i>		
Other income	(124)	(47)
Interest expense/(income), net	(120)	(93)
Loss disposal of assets	-	-
Other Expense (Income), Net	(244)	(140)
Income before taxes	637	1,499
<i>Income tax expense (benefit)</i>	(2,512)	-
Net Income	3,149	1,499
<i>Net income per share attributable to stockholders:</i>		
Basic net income per share	0.09	0.04
Diluted net income per share	0.09	0.04
<i>Weighted average number of shares outstanding - basic</i>	34,658,624	34,658,624
<i>Weighted average number of shares outstanding - diluted</i>	34,658,624	34,658,624

Hawley Group Limited - Consolidated Statement of Cash Flows

	Years Ended December 31,	
<i>\$ in 000s</i>	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	3,149	1,499
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation & amortization	515	532
Capitalized software impairment	62	31
Bad debt expense	(11)	(20)
Deferred taxes	(2,512)	-
Changes in operating assets and liabilities:		
Accounts receivable	224	170
Prepaid expenses & other current assets	(106)	(157)
Other non-current assets	-	3
Accounts payable	279	92
Accrued expenses & other current liabilities	141	(301)
Customer deposits	203	(53)
Operating lease liabilities, net	3	8
Net cash provided by operating activities	1,947	1,804
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(21)	(203)
Capitalized software development	(789)	(718)
Acquisitions, net of cash acquired	(1,122)	-
Net cash used in investing activities	(1,932)	(921)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of notes payable	-	(1,166)
Proceeds from notes payable	293	-
Net cash used in financing activities	293	(1,166)
Net increase (decrease) in cash and cash equivalents	308	(283)
Cash and cash equivalents		
Beginning of year	6,970	7,253
End of year	7,278	6,970